



# BUILDING YOUR FUTURE

GROWTH | LEADERSHIP | OPPORTUNITIES | POTENTIAL



 **GREENHECK**  
Building Value in Air.



## Welcome to Greenheck

As an industry-leading manufacturer, our focus is to **build value in air...** by offering the widest range of reliable air movement and control products and by exceeding our customers' expectations for on-time delivery, easy installation, performance and operating efficiency. I want to assure you that our organization will be deeply committed to helping you "*Build Your Future*" when you join us in our continuous pursuit of excellence, market leadership and prosperous growth. We also pledge to provide you with the types of challenges and opportunities that someday will confirm that your decision to join Greenheck was the very best decision you could have made.



A handwritten signature in black ink that reads "Dwight Davis".

Dwight Davis  
President, CEO

## Our Mission

To be the market leader in the development, manufacture and worldwide sale of quality air moving and control equipment with total commitment to the customer.

## Our Vision

Greenheck will be a company that exceeds customer expectations and that others strive to emulate. We will be the worldwide leader in providing timely, flexible and cost-effective solutions focused on the movement, cleaning, tempering, and control of air.

## Building value in air—from the beginning.

Today, we're the world's largest manufacturer of commercial, institutional and industrial air movement and control equipment.

Greenheck's worldwide leadership in providing cost-effective, value-added solutions for air movement and control challenges evolved from rather humble beginnings. Bernie and Bob Greenheck weren't sure what lay ahead when they opened their small sheet metal shop in Schofield, Wisconsin USA in 1947,

but they were determined that no product would ever leave their shop, unless it met the most stringent quality standards—their own. At first, the company manufactured a variety of sheet metal products. In 1956, Greenheck engineers developed a highly efficient power roof ventilator. This product

and the innovative ventilation solutions that followed ultimately enabled us to expand our distribution throughout the world. Today, quality Greenheck products are efficiently moving air in commercial buildings, institutions and factories throughout North America, Latin America, the Middle East, and Asia.



[ Bernie and Bob Greenheck, 1956 ]

## Customer driven employees.

Every Greenheck product is still designed and built with pride of ownership.

Greenheck employees continue to share an extraordinary commitment to meeting our customers' needs. We know our future success depends on the value we bring to the market: reliable, top-quality products and exceptional service. At our headquarters in Schofield, Wisconsin

USA, and at additional plants in Frankfort, Kentucky; Sacramento, California; Charlotte, North Carolina and China, you'll find thousands of hardworking and experienced employees designing, manufacturing and delivering the most dependable air movement and control equipment

available. We also manufacture products under other brand names such as Airolite architectural products, Innovent custom air handling equipment, Precision Coils, Accurex Engineered Restaurant Systems, and Valent Air Management Systems.

### ● Manufacturing

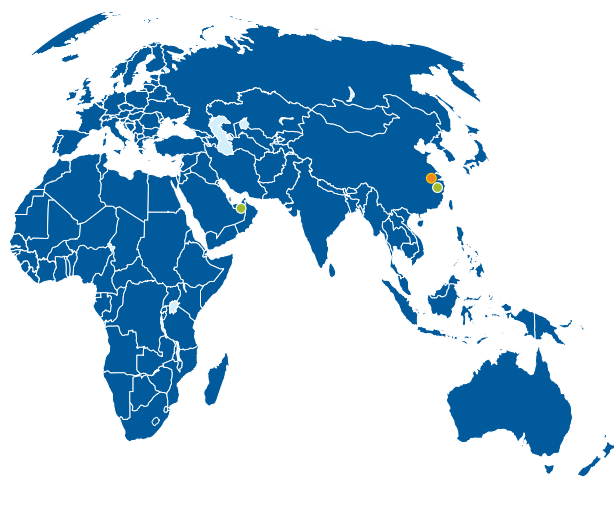
Rocklin, CA	Marietta, OH
Frankfort, KY	Somerville, TN
Minneapolis, MN	Schofield, WI
Charlotte, NC	Huaqiao, China

### ● National Distribution

Rocklin, CA	Columbus, OH
Miami, FL	Las Vegas, NV
Greensboro, NC	Dallas, TX
Union, NJ	Schofield, WI

### ● International Distribution

China  
Mexico  
United Arab Emirates



# Our Products

No other single manufacturer offers as many options for air movement and control as Greenheck. Specifying engineers and contractors rely on us for products that stand at the

forefront of technology and performance. Our engineers design and build many of our machines and dies to accommodate the unique value-added features in

our products. And, to keep up with the world-wide demand for our products, we operate and maintain over 1.4 million square feet of manufacturing space.

## Axial and Centrifugal Fans

Studies show more mechanical engineers know about Greenheck axial and centrifugal fans and prefer them to all competitors. We offer the world's largest selection of top quality products for commercial, institutional and industrial buildings.



## Laboratory Exhaust Systems

Greenheck offers the most extensive line of laboratory exhaust systems. Laboratory exhaust systems are designed to remove hazardous or noxious fumes from the laboratory, dilute the fumes as much as possible and expel them from the lab building.



## Energy Recovery

Schools across the U.S. are improving indoor humidity and maximizing energy savings with Greenheck's innovative energy recovery systems.



## Make-Up Air Units

Greenheck's top-performing make-up air units can be specified with many heating and cooling options. Our high temperature space heating system, GreenHeat™, is a popular choice for warehouses.



## Kitchen Ventilation Systems

Patented grease extraction systems and innovative fire suppression systems are quickly increasing Greenheck's presence in many of the world's most popular restaurants.



## Dampers

Greenheck offers the most UL certified dampers and the largest selection of AMCA-licensed dampers in the industry. Our state-of-the-art testing facility allows us to regularly test our products to ensure quality performance is maintained.



## Louvers

We design and manufacture the industry's largest selection of AMCA licensed louvers. We configure, design and manufacture a wide range of air control and architectural products that meet the highest standards for performance and aesthetic appeal.



# Career Opportunities

Many talented men and women contribute to our success. As a world class manufacturing company,



we strive daily to develop and provide solutions that add value to our

customers' building projects. Greenheck offers a wide range of challenging and rewarding positions. Here is a summary of the most highly recruited positions at Greenheck and our subsidiaries.

## **Product Development Engineers**

Produce designs and redesigns of new and existing Greenheck products to complement and enhance product offerings and continually improve quality, minimize production costs and sustain a competitive advantage in the air movement and control industry.

## **Manufacturing and Industrial Engineers**

Enhance factory productivity, cost reduction and Greenheck product quality through the analysis and continued improvement

of manufacturing processes, equipment, tooling, material flow, plant layout, methods and product design.

## **Application Engineers**

Assist sales/marketing team in the areas of product planning and development, coordination of application support, special designs, product and application training programs for the respective product line and its channels.

## **Production Supervisor**

Directly supervise production areas. Support corporate net sales objectives by striving to continually meet or exceed company on-time shipping goals while maintaining superior product quality, safety and employee relations.

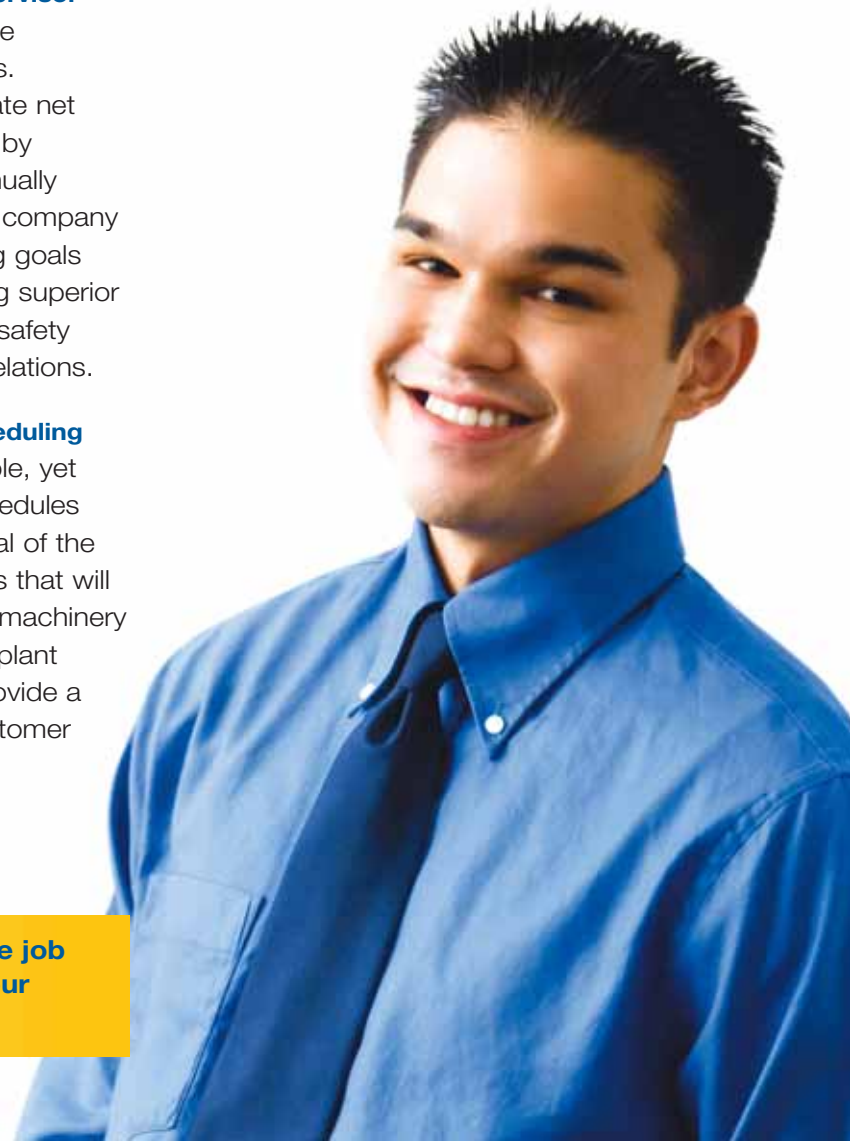
## **Production Scheduling**

Prepare attainable, yet challenging, schedules for one or several of the production areas that will maximize labor, machinery efficiencies and plant capacity and provide a high level of customer service.



We also have a wide range of opportunities available in the following areas:

- **Accounting/Finance**
- **CNC Programmers**
- **Drafting and Design**
- **Human Resources**
- **Information Technology**
- **Laser Technicians**
- **Maintenance Mechanics**
- **Operations Management**
- **Production Planning**
- **Sales and Marketing**
- **Supply Chain/Logistics**
- **Co-op Programs**



Go to [www.greenheck.com](http://www.greenheck.com) for complete job descriptions and an updated listing of our current openings.

# Employer of Choice

To maintain our worldwide leadership position and ensure our future success, Greenheck strives to attract and retain the

brightest, the best, and the most qualified employees. We offer rewarding compensation and benefits and are

continuously evaluating these programs to make certain we remain the **"employer of choice."**



## Core Values

Over the years, the guiding principles established by Bernie and Bob Greenheck have evolved into six core values that help us succeed and live up to our brand promise: "Building Value In Air." At Greenheck, everything we do is driven by these important values:

- Being The Easiest Company to Do Business With
- Investing in People and Operations
- Making a Difference in Our Communities
- Maintaining Mutually Beneficial Partnerships with Sales Representatives and Suppliers
- Integrity and Professionalism, and
- Continuous Improvement through Learning, Innovation and Teamwork.

## Leadership and Career Development

We understand the correlation between continuous improvement and growth of the company and continuous development and growth of our employees. Greenheck provides a wide array of company-sponsored training programs and job-specific training classes. We also offer an education reimbursement program.

Greenheck will support your career development in many ways. We offer a multi-tiered leadership development program covering every employee's needs. Our programs range from self-discovery, to multi-year programs that serve as grounds for tomorrow's leaders, all the way up to our Leadership University program where participants can earn Master's level credits.



## Comprehensive Benefits

Greenheck's worldwide leadership requires that we hire and retain bright and talented individuals who will share our commitment to excellence. That's why we offer the most comprehensive and competitive benefits packages available in every location where our employees reside. We also strive to keep employee contribution levels affordable.



At Greenheck, you'll receive excellent coverage and many flexible options to meet your specific health and budget needs, whether you're single or have a family. To find out more about the benefits listed here, see your human resource representative.

- Benefits:**
- Health Insurance
  - Prescription drug coverage
  - Dental Insurance
  - 401(k) Retirement Savings Plan
  - Paid holidays and vacation
  - Flexible Spending Accounts
  - Tuition Assistance
  - Employee Wellness Programs

## Community Involvement

Greenheck believes in actively contributing to the communities in which we operate. We participate in various community events including United Way, Boys and Girls Club, Junior Achievement, Workforce Development, as well as leadership on many local and state boards and professional organizations.

## (GPS) Employee Involvement

We take special pride in continuously looking for opportunities to make our company better. The Greenheck Production System is a hands-on, grassroots program that uses a toolbox of integrated, proven strategies such as Lean Enterprise, Design for Excellence, and Six Sigma to eliminate waste, improve flow, and keep our bottom line and standard of living strong.



**Check out our exciting employment opportunities:**

- To view a list of our open positions log on to [www.greenheck.com](http://www.greenheck.com).
- Click on the "Employment" link on the left side of the screen. Complete a *Candidate Profile* and click on the "Apply Now" button for the position that you're interested in.
- Check often! Our opportunities are always changing and the Web site is updated frequently.

**CareerBuilder**

Greenheck open positions are also listed on [www.careerbuilder.com](http://www.careerbuilder.com). Search "Greenheck", then post a resume and apply for the position that you're interested in.

**Other Greenheck companies include:**

**ACCUREX**  
Schofield, WI

[www.accurex-systems.com](http://www.accurex-systems.com)

**AIROLITE**  
Marietta, OH

[www.airolite.com](http://www.airolite.com)

**INNOVENT**  
Minneapolis, MN

[www.innoventair.com](http://www.innoventair.com)

**PRECISION COILS**  
Somerville, TN

[www.precision-coils.com](http://www.precision-coils.com)

**VALENT**  
Minneapolis, MN

[www.valentair.com](http://www.valentair.com)



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*Greenheck Fan Corporation is an equal opportunity employer.*